

Message Text

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2. 071676

3. E. TOLMAN

4. 122 CANADA

5. I A D M

6A. WRITE, CALL, CABLE

6B. P.J. LAMARCHE, MARKETING DIRECTOR

6C. HENLEX INDUSTRIES LTD.
8245 RUE LAFRENAIE
MONTREAL, QUEBEC H1P 2B1, CANADA

7. TELEPHONE: (514) 326-1500

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9. 100

10. DESCRIPTION
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3443XXX-0000. HEAT EXCHANGERS

HENLEX INDUSTRIES LTD., FOUNDED IN 1964, IS A LARGE CANADIAN FIRM PRIMARILY ENGAGED IN THE DISTRIBUTION AND SERVICING OF HEATING AND VENTILATING EQUIPMENT TO INDUSTRIAL AND COMMERCIAL ACCOUNTS. IT ALSO MANUFACTURES ACCESSORIES FOR SOME LINES DISTRIBUTED. ANNUAL SALES EXCEED \$1 MILLION. 12 EMPLOYEES. FIRM HAS OFFICE IN TORONTO AND SUB-AGENTS THROUGHOUT CANADA. SOME LINES ARE SERVICED DIRECTLY AND OTHER BY SUB-AGENTS. THIS FIRM DISTRIBUTES, IN CANADA, HEATING AND VENTILATING EQUIPMENT OF THE FOLLOWING U.S. FIRMS: HYDROTHERM (N.J.), AERCO (N.J.), FILTERLAB CORP (TEXAS), HAKO INDUSTRIES (ILLINOIS), AND GRISWOLD CONTROLS (CALIFORNIA)

HENLEX INDUSTRIES NOW WISHES TO COMPLEMENT THE LINES IT PRESENTLY OFFERS BY ADDING THE FOLLOWING TWO TYPES OF "ENERGY RECOVERY" EQUIPMENT: A) "AIR TO AIR HEAT RECOVERY" EQUIPMENT, PARTICULARLY "HEAT PIPE" AND "PLATE FIN" TYPES OF HEAT EXCHANGERS (A TYPICAL APPLICATION WOULD BE THE RECOVERY OF HEAT FROM EXHAUST AIR TO HEAT FROM INCOMING AIR), AND B) "WATER TO AIR HEAT" RECOVERY EQUIPMENT.

"PLATE FIN" HEAT RECOVERY UNITS ARE CONSTRUCTED BY BONDING CORRUGATED PLATES TOGETHER WITH THE ORIENTATION OF THE CORRUGATION ARRANGED TO MAKE A CROSS FLOW OR COUNTER-FLOW UNIT. IN THE "HEAT PIPE" RECOVERY UNITS THE HEAT IS TRANSFERRED FROM THE EXHAUST AIRSTREAM TO THE INCOMING STREAM THROUGH HEAT PIPES INSTEAD OF CIRCULATING FLUID.

HENLEX INDUSTRIES LTD. WISHES TO CONTACT U.S. MANUFACTURERS OF THE EQUIPMENT DESCRIBED ABOVE WITH A VIEW TO IMPORTING AND DISTRIBUTING THOSE PRODUCTS THROUGHOUT CANADA.
HARPER

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